

### **REQUEST FOR PROPOSAL**

### **FOR**

# PROVISION OF HUMAN RESOURCE CONSULTANCY (RECRUITMENT AND SELECTION)

**TENDER NO: NHC/RFP/HRC/011/2021-22** 

**INVITATION DATE: 26<sup>TH</sup> APRIL 2022** 

CLOSING DATE: 18<sup>TH</sup> MAY 2022

**AT 11.00 AM** 

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### SECTION I: - LETTER OF INVITATION

The Corporation invites Proposals for **Provision of Human Resource Consultancy** (**Recruitment and Selection**) as per the terms of reference contained herein.

- 1.1 Details of the services are provided in the Terms of Reference (TOR) contained herein.
- 1.2 The Request for Proposals (RFP) includes the following Documents:

Section I - Letter of Invitation

Section II - Information to Consultants

Section III - Terms of Reference

Section IV - Technical Proposal

Section V - Financial Proposal

- 1.3 Prices quoted should be **net inclusive of all taxes** and must be in Kenya shillings and shall remain valid for **150 days** from the closing date.
- 1.4 Bidders shall ensure serialization of pages for each bid submitted.

Duly completed bid documents in plain sealed envelopes and clearly marked with the "Request for Proposals number" and "Description" should be addressed to:-

The Managing Director P.O.Box 30257 - 00100 GPO Nairobi

And must be deposited in the Tender Box situated on Ground floor, NHC House, Aga Khan Walk, Nairobi on or before 18th May 2022 at 11.00am.

Late Proposals will be rejected.

Managing Director
NATIONAL HOUSING CORPORATION

### **SECTION II: - INFORMATION TO CONSULTANTS (ITC)**

### 2.1 Introduction

- 2.1.1 The National Housing Corporation (NHC) which is the Procuring entity will select a firm among those invited to submit a proposal, in accordance with the criteria set out herein.
- 2.1.2 The consultants are invited to submit a Technical Proposal and a Financial Proposal for provision of Human Resource Consultancy (Recruitment & Selection)
- 2.1.3 The highest ranked firm on both the technical and financial proposals shall be invited to negotiate a contract. The proposals will be the basis for Contract negotiations and ultimately for a signed Contract with the selected firm.

### 2.1.4 Please note that:

- (i) The costs of preparing the proposal and of negotiating the Contract, including any visit to the Procuring entity are not reimbursable as a direct cost of the assignment; and
- (ii) The Procuring entity is not bound to accept any of the proposals submitted.
- 2.1.5 The procuring entity's employees, committee members, board members and their relatives (spouse and children) are not eligible to participate.
- 2.1.6 The procuring entity shall allow the tenderer to review the tender document free of charge before purchase.

### 2.2 Clarification and Amendment of RFP Documents

- 2.2.1 Consultants may request a clarification of the bid documents not later than seven (7) days before the proposal submission deadline. Any request for clarification must be sent in writing by post, facsimile or electronic mail to the Procuring entity's address. The Procuring entity will respond by post, facsimile or electronic mail to such requests and will send written copies of the response (including an explanation of the querry but without identifying the source of inquiry) to all invited consultants who intend to submit proposals.
- At any time before the submission of proposals, the Procuring entity may for any reason, whether at his own or in response to a clarification sought by prospective bidder(s), amend the bid document. Any amendment shall be issued in writing through an addendum. The addendum shall be posted on NHC website and will be binding to all prospective bidders.
- 2.2.3 The Procuring entity may at it's discretion extend the deadline for the submission of proposals.

### 2.3 Preparation of the Technical Proposals

- 2.3.1 The Consultants proposal must be written in English language only.
- 2.3.2 In preparing the Technical Proposal, consultants are expected to examine the documents constituting this RFP in detail. Material deficiencies in providing the information requested may result in rejection of a proposal.
- 2.3.3 While preparing the Technical Proposal, bidders must give particular attention to the following:
  - (i) If a firm considers that it does not have all the expertise for the assignment, it may obtain a full range of expertise by associating with individual consultant(s) who will assist in the assignment but they will not be party to the contract for the purpose of the performance of the assignment. Any individual consultant in contravention of this requirement shall be automatically disqualified.
  - (ii) For assignments on staff-time basis, the proposal may be based on the number of professional staff-time estimated by the firm.
  - (iii) It is desirable that the majority of the key professional staff proposed be permanent employees of the firm or have an extended and stable working relationship.
- 2.3.4 The Technical Proposal shall provide the following information;
  - (i) Agreements between the Consultant and other named Sub-Consultants to undertake the assignment.
  - (ii) Organisation Structure of the Consultancy team, previous assignments handled and experience of the Consultant in leading a Multi-disciplinary team.
  - (iii) A description of the methodology and work plan for performing the assignment.
  - (iv) Academic and Professional qualifications of the Consultancy team.
  - (v) Curriculum Vitae signed by the proposed professional staff and the authorized representative submitting the proposal.
  - (vi) Consultant team current membership with their related Professional Associations.
  - (vii) References from past and present assignments.
- 2.3.5 The Technical Proposal shall not include any financial information

### 2.4 Preparation of the Financial Proposal

- 2.4.1 In preparing the Financial Proposal, Consultants are expected to take into account the requirements of the TOR's and conditions outlined in the bid documents. The bidder must list all costs associated with the assignment including, remuneration for staff and all reimbursable expenses.
- 2.4.2 The Financial Proposal should clearly identify as a separate amount, the local taxes, duties, fees, levies and other charges imposed under the law on the consultants, the sub-consultants and their personal, unless specified otherwise.
- 2.4.3 Consultants shall express the price of their services in Kenya Shillings only.
- 2.4.4 Commission and gratuities, if any, paid or to be paid by consultants and related to the assignment will be listed in the Financial Proposal submission Form.
- The Proposal must remain valid for **150 days** after the submission dated. During this period the consultant is expected to keep available, at his own cost, the professional staff proposed for the assignment. The Client will make his best effort to complete negotiations within this period. If the Client wishes to extend the validity period of the proposals, the consultants shall agree to the extension.

### 2.5 Submission, Receipt and Opening of Proposals

- 2.5.1 The original (Technical and Financial Proposals) shall be prepared in indelible ink. It shall contain no interlineations or overwriting, except as necessary to correct errors made by the firm itself. Any such corrections must be initiated by the person(s) authorised to sign the proposals.
- 2.5.2 For each proposal, the consultants shall prepare a copy of the same. The Technical and Financial Proposals shall be marked "ORIGINAL" and "COPY" as appropriate. If there are any discrepancies between the original and the copies of the proposals, the original shall govern.
- 2.5.3 The original and copy of the Technical Proposal shall be placed in a sealed envelope clearly marked "TECHNICAL PROPOSAL" and the original and copy of the Financial Proposal in a sealed envelope clearly marked "FINANCIAL PROPOSAL". Both envelopes shall be placed into an outer envelope and sealed. This outer envelope shall bear the procuring entities address, tender name and tender number as indicated in the letter of invitation and be clearly marked 'DO NOT OPEN, BEFORE ( 18th May 2022 at 11.00am ).

- 2.5.4 The completed Technical and Financial Proposals must be delivered at the submission address on or before **18th May 2022 at 11.00am**. Any proposal received after the closing time shall be returned to the respective consultant unopened (Late bids shall be rejected).
- 2.5.5 After the deadline for submission of proposals, the Technical Proposal shall be opened immediately by the opening committee. The Financial Proposal shall remain sealed and deposited with the procuring entity up to the time of opening of financial proposals.

### 2.6. Proposal Evaluation General

- 2.6.1 From the time the bids are opened to the time the Contract is awarded, if any consultant wishes to contact the Client on any matter related to his proposal he/she should do so in writing at the address indicated in the letter of invitation. Any effort by the firm to influence the client in the proposal evaluation, proposal comparison or contract award decisions may result in the rejection of the consultant's proposal.
- 2.6.2 Evaluators of the Technical Proposals shall have no access to the Financial Proposals until the technical evaluation process is concluded.
- 2.6.3 Evaluation of the Proposals shall be carried out in three stages i.e. Preliminary, Technical and Financial evaluation.

### 2.6.4 **Preliminary Evaluation**

A firm that fails at preliminary evaluation will be automatically disqualified. Bidders must provide copies of the following Mandatory Requirements;

- i) Attach copy of Certificate of Incorporation/Registration
- ii) Attach copy of PIN Registration Certificate from KRA
- iii) Attach copy of VAT Registration Certificate from KRA
- iv) Attach copy of valid Tax Compliance Certificate from KRA
- v) Copy of Recent CR12
- vi) Attach copy Audited Accounts for the last two (2) financial years.
- vii) Duly filled Self Declaration that the Person/Consultant is not debarred in the Matter of the Public Procurement and Asset Disposal Act 2015.
- viii) Duly filled Self Declaration that the Person/Consultant will not engage in any Corrupt or Fraudulent Practice.
- ix) The document should be legible and presentable. All pages of the bid document submitted MUST be sequentially serialized or paginated from 1st page to the last page.

### 2.7 Evaluation of Technical Proposal

2.7.1 The evaluation committee appointed by the Procuring entity shall evaluate the proposal on the basis of their responsiveness to the Terms of Reference, applying evaluation criteria as follows:

S/NO.	DESCRIPTION	SCORE
1.	Adequacy of the Proposed Methodology and Work Plan in responding to the Terms of Reference (TORs)	(15 Marks)
a.	Approach and methodology:	
	The approach should demonstrate clarity, practicability, innovativeness and proactivity in carrying out assignments.	10
	The proposed methodology must include the following:	
	<ul> <li>Designing and placing approved adverts in selected publications, websites, and social media platforms, amongst others;</li> </ul>	
	<ul> <li>Designing online assessments methods and tools;</li> </ul>	
	<ul> <li>Designing interview questions to probe competencies;</li> </ul>	
	Managing and conducting interviews; and	
	Conducting formal and informal reference checks for the selected candidate(s).	
	(2 marks for each parameter)	
b.	Proposed and detailed work-plan	5
		(40.14
2.	Key professional staff qualifications and competence for the assignment.	(10 Marks)
	Qualifications and experience of proposed team:	
	Team leader - 5 Marks	
	Team members - 5 Marks	

3.	Specific Experience of the Consultants	(55 Marks)
	Relevant to the Assignment:	
a.	Track record/experience of the firm in	15
	conducting similar assignments	
	(At least three assignments)	
b.	Firm's demonstrable ability to recruit for large	15
	organisations/ Corporate bodies.	
	(At least three assignments)	
	(5 marks for each parameter)	
C.	Demonstrated ability to carry out psychometric tests	10
	and personality assessments.	
d.	Demonstrated ability to create interactive web portals	15
	to carry out large volumes online recruitment	
	(At least three assignments)	
	(5 marks for each parameter)	
	,	
Total	Score	(80 Marks)

Each responsive proposal will be given a technical score (ST).

A proposal shall be rejected at this stage if it does not respond to important aspects of the Terms of Reference or if it fails to achieve the minimum technical score of **60 Marks**.

### 2.8 Evaluation of Financial Proposal

2.8.1 After Technical Proposal evaluation, the procuring entity shall notify those consultants whose proposals did not meet the minimum qualifying mark or that which were considered non-responsive, indicating that their Financial Proposals will be returned after completing the selection process.

The procuring entity shall simultaneously notify the consultants who have secured the minimum qualifying mark, indicating the date and time set for opening the Financial Proposals. The notifications may be sent by registered mail, facsimile or electronic mail.

- 2.8.2 The Financial Proposal shall be opened in the presence of the consultant(s)/representatives who choose to attend. The name of the consultant, the technical score and the financial proposal (proposed prices) shall be read aloud and recorded.
- 2.8.3 The evaluation committee will determine whether the financial proposals are complete. The cost of any unpriced items shall be assumed to be included in other costs in the proposal. In all cases, the total price of the Financial Proposal as submitted shall prevail.

- 2.8.4 While comparing the financial proposals (proposal prices) between local and foreign firms participating in a selection process in financial evaluation of Proposals, firms incorporated in Kenya where indigenous Kenyans own 51% or more of the share capital may be allowed a 10% preferential bias in proposal prices. However, there shall be no such preference in the technical evaluation of the tenders. Proof of local incorporation and citizenship shall be required before the provisions of this sub clause are applied. Details of such proof shall be attached by the Consultant in the Financial proposal.
- 2.8.5 The formulae for determining the Financial Score (SF) shall be as follows; SF= 20 X FM/F, where SF is the financial score, FM is the lowest priced financial proposal and F is the price of the proposal under consideration.

### 2.9 Ranking Proposals

- 2.9.1 Proposals will be ranked according to their combined technical (St) and Financial (Sf) scores. The following formula was used to determine the combined score; T.S (80%) +F.S (20%) = T.T.L (100%). The firm achieving the highest combined technical and financial score may be invited for negotiations.
- 2.9.2 The tender evaluation committee shall evaluate the tender within 30 days from the date of opening.
- 2.9.3 Where contract price variations are allowed, the variation shall not exceed 25% of the original contract price.
- 2.9.4 Price variation requests shall be processed by the procuring entity within 30 days of receiving the request.

### 2.10 Negotiations

- 2.10.1 Negotiations will be held at the Procuring entity's premises. The aim is to reach agreement on all points and sign a contract.
- 2.10.2 Negotiations will include discussions of the Technical Proposal, the proposal methodology, work plan and any suggestions made by the consultant to improve the terms of reference. The agreed methodology, work plan and terms of reference will then be incorporated in "Description of Services" and form part of the Contract. Special attention will be paid to getting the most the firm can offer within the available budget and clearly defining the inputs required from the Procuring entity to ensure cost effective implementation of the assignment.

- 2.10.3 The negotiations will conclude with a review of the Contract. To complete negotiations the Procuring entity and the selected firm will initial the Contract agreement. If negotiations fail, the Procuring entity will invite the firm whose proposal received the second highest score to negotiate a contract.
- 2.10.4 The procuring entity shall appoint a team for the purpose of the negotiations.

### 2.11 Award of Contract

- 2.11.1 The Contract will be awarded following negotiations. After negotiations are completed, the Procuring entity will promptly notify other bidders that their bids were unsuccessful.
- 2.11.2 The selected firm is expected to commence the assignment on the date and at the location to be agreed with the procuring entity.
- 2.11.3 The parties to the contract shall have it signed within 30 days from the date of notification of contract award unless there is an administrative review request.
- 2.11.4 The Procuring entity may at any time terminate procurement proceedings before contract award and shall not be liable to any person for the termination.
- 2.11.5 The Procuring entity shall prompt notice of the termination to the tenderers and on request give its reasons for termination within 14 days of receiving the request from any tenderer.
- 2.11.6 To qualify for contract awards, the tenderer shall have the following:-
  - (a) Necessary qualifications, capability experience, services, equipment and facilities to provide what is being procured.
  - (b) Legal capacity to enter into a contract for procurement
  - (c) Shall not be insolvent, in receivership, bankrupt or in the process of being wound up and is not the subject of legal proceedings relating to the foregoing.
  - (d) Shall not be debarred from participating in public procurement
  - (e) Written agreements between the bidder as Consultant and any other named Consultants forming the Team, clearly outlining their roles.

### 2.12 Confidentiality

2.12.1 Information relating to evaluation of proposals and recommendations concerning awards shall not be disclosed to the consultants who submitted proposals or to other persons not officially concerned with the process, until the winning firm has been notified that it has been awarded the Contract.

### 2.13 Corrupt or fraudulent practices

- 2.13.1 The procuring entity requires that the consultants observe the highest standards of ethics during the selection and award of the consultancy contract and also during the performance of the assignment. The tenderer shall sign a declaration that he has not and will not be involved in corrupt or fraudulent practices.
- 2.13.2 The procuring entity will reject a proposal for award if it determines that the consultant recommended for award has engaged in corrupt or fraudulent practices in competing for the contract in question.
- 2.13.3 Further a consultant who is found to have indulged in corrupt or fraudulent practices risks being debarred from participating in public procurement in Kenya.

### **SECTION III: TERMS OF REFERENCE (TOR)**

### HUMAN RESOURCE CONSULTANCY (RECRUITMENT AND SELECTION)

### A. BACKGROUND

(NHC) is a statutory body constituted under the Housing Act Cap 117 Laws of Kenya and whose principle role is the Provision of Decent and Affordable Housing to the Nation. The Corporation therefore seeks to engage the services of a professional recruitment and selection consultancy firm to be undertaking recruitment and placement on its behalf.

### **B. AIM OF THE CONSULTANCY**

To ensure successful implementation of the job evaluation exercise through competitive recruitment and selection process to fill positions proposed in the new structure.

#### C. TERMS OF REFERENCE:

The consultant shall be expected to institute a competitive process of recruitment to fill up any vacancies, for the smooth functioning of the Corporation. They shall be responsible for all activities within the staff engagement cycle with the scope ranging from recruitment, selection and placement of candidates.

The terms of reference shall be as follows:

- (i) Identification of suitably qualified human capital to fill vacant positions in the organisation structure in an efficient and cost effective manner.
- (ii) Preparation of indents for advertising vacant positions in the newspapers and other media including development of brief job descriptions and person specifications.
- (iii) Undertaking preliminary screening of applications and preparation of long lists as well as summary of candidate's profiles.
- (iv) Undertaking short-listing of suitable candidates as per criteria taking into consideration the provisions of chapter13 of the Constitution on

- appointments to the Public Service and submission of reports on short listed candidates to the Corporation.
- (v) Undertaking preliminary and final interviews of candidates in consultation with the Management of the Corporation.

#### D. DELIVERABLES

The Consultant will undertake the exercise in accordance with the above terms of reference and prepare an overall report to Management with recommendations.

Specific deliverables include:

- (i) Preparation of recruitment indents and job advertisements
- (ii) Summary of job applicants/long lists
- (iii) Shortlists with criteria for selection/rejection of applicants
- (iv) Application of secondary criteria in terms of equal opportunity, diversity and gender balance as required by the Constitution
- (v) Interview report and recommendations
- (vi) Reference check reports on candidates
- (vii) A detailed final report on the recruitment and selection process.

#### E. REPORTING OBLIGATION

The selected recruitment firm will report to the NHC Managing Director and will be expected to provide regular progress updates. A comprehensive report will be presented to the NHC Management at the end of the recruitment and selection process.

#### F. WORK PLAN

The consultant will develop a work plan detailing the activities within the recruitment process cycle and applicable time frames for the assignment which shall include at least twenty one (21) days after placement of the advert for the candidates to apply.

### **SECTION IV: TECHNICAL PROPOSAL**

### Notes on the Preparation of the Technical Proposal

- 4.1 In preparing the Technical Proposals, the Consultant is expected to examine all terms and information included in the bid document. Failure to provide all requested information shall be at the Consultants own risk and may result in rejection of the proposal.
- **4.2** The Technical proposal shall provide all required information and any other additional information.
- **4.3** The Technical proposal shall **not** include any financial information.
- 4.4 The Technical proposal will be evaluated out of a maximum of 80 marks and proposals scoring less than 60 marks out of the maximum of 80 marks shall be disqualified. The financial proposal shall carry a maximum of 20 marks.

### **SECTION V: FINANCIAL PROPOSAL**

Notes on the Preparation of the Financial Proposal

- 5.1 The charges (financial Proposal) shall be quoted on the basis of salary per job/position advertised upon successful generation of a pool of job candidates, shortlist and identification of suitable candidates, scored and ranked in order of preference.
- **5.2** The Financial proposal shall be in Kenya Shillings and shall take account of the tax liability and other associated costs.
- **5.3** The Financial proposal will be evaluated out of a maximum of 20 marks. The lowest submitted bid price will be allocated a maximum score of 20 marks.

### FINANCIAL PROPOSAL SUBMISSION FORM

	Date
To: _ National Housing Corporation,  NHC House, Agha Khan Walk  P. O. Box 30257-00100 Nairobi.	
Ladies/Gentlemen:	
We, the undersigned, offer to	in
accordance with your Request for Proposal dated	and our Proposal thereof. Our
attached Financial Proposal is for the sum of	
Kshs	
(	)
[Amount in words and figures] in We remain, Yours sincerely,	clusive of the taxes.
[Authorized Signatory	<b>]</b> :
[Name of	Firm]
[Address]	

### **CONTRACT AGREEMENT**

This a	agreemer	nt is ma	de the	day of	2017,
betwe	en <b>NA</b> 1	ΓΙΟΝΑL	HOUSING	CORPORATION of P.O. BC	X 30257-00100 GPO
NAIRO	OBI who	se regist	ered office	is situated at NHC HOUSE	AGA KHAN WALK
NAIRO	OBI (here	ein after	called the	"Client"} of the one part AN	D
of P.C	D. BOX_			whose registered office i	s situated at
				{herein after	called the "Consultant"}
of the	other pa	art.			
WHEF	REAS				
			•	ed the Consultant to provide reference and	e Consulting services as
	profe	essional ide the S	skills, Pers Services at	presented to the Client that connel and Technical resour a Contract Price of Kenya S (Kshs	rces, has agreed to Shillings
			act period c	ofweeks on the term	
NOW	THEREF	ORE the	e parties h	ereto agree as follows:-	
1.		owing do		attached hereto shall be de	emed to form an integral
		(a) (b) (c) (d) (e)	Technica Financia General	f Reference al proposals al Proposals Conditions of Contract Conditions of Contract	
2.	The mu	tual righ	nts and obl	ligations of the Client and	the Consultants shall be

The Consultant shall carry out the Services in accordance with the

as set forth in the Contract; in particular

Terms of reference and,

(a)

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	PF, the Parties hereto have caus nes as of the day and year first a		be signed
The Common Seal of presence of:-	National Housing Corporation	was hereunto affi	xed in the
(i) Chairman		_	
	(Signature)		
(ii) Managing Director _		_	
	(Signature)		
Binding Signature of C	onsultant		
In the presence of:			
(i) Name			
Address			
Signature			_
(ii) Name			
Address			
Signature			_

The Client shall make payments to the Consultant in accordance with

the agreed Payment terms.

(b)

### GENERAL CONDITIONS OF CONTRACT

#### 1.0 GENERAL PROVISIONS

1.1 **Definitions** 

Unless the context otherwise requires, the following terms Wherever used in this Contract shall have the following meanings:-

- (a) "Applicable Law" means the laws and any other instructions having the force of law in the Republic of Kenya as they may be issued and in force from time to time
- (b) "Contract" means the Contract signed by the Parties, which these General Conditions of Contract (GC) are attached together with all the documents listed in clause 1 of such signed Contract.
- (c) "Contract Price" means the price to be paid for the performance of the services in accordance with Clause 6 here below:
- (d) "GC" means these General conditions of Contract
- (e) "Government" means the Government of the Republic of Kenya
- (f) "Local Currency" means the Kenya Shilling
- (g) "Member" in case the Consultant consists of a joint venture of more than one entity, means any of these entities; "Members" means all these entities, and "Member in Charge" means the entity specified in the SC to act on their behalf in exercising all the Consultant's rights and obligations towards the Client under this Contract
- (h) 'Party" means the Client or the Consultant, as the case may be and "Parties means both of them:
- (i) "Personnel" means persons hired by the Consultant or by any Sub consultant as employees and assigned to the performance of the Services or any part thereof
- (j) "SC" means the Special Conditions of Contract by which the GC may be amended or supplemented.

- (k) "Services" means the work to be performed by the Consultant pursuant to this contract, as described in the Terms of Reference; and
- (I) "Sub-Consultant" means any entity to which the Consultant subcontracts any part of the services in accordance with the provisions of Clauses 3 and 4.

### 1.2 Law governing the Contract

This Contract, its meaning and interpretation and the relationship between the Parties shall be governed by the Laws of Kenya

### 1.3 Language

This contract has been executed in English language which shall be the binding and controlling language for all matters relating to the meaning and interpretation of this contract.

#### 1.4 Notices

Any notice, request or consent made pursuant to this Contract shall be in writing and shall be deemed to have been made when delivered in person to an authorised representative of the Party to whom the communication is addressed or when sent by registered mail, electronic mail, courier or facsimile to such Party at the address specified in the SC.

#### 1.5 Location

The services shall be performed at such location as specified in the Terms of Reference and, where the location of particular task is not so specified, at such locations, whether in the Republic of Kenya or elsewhere, as the Client may approve.

### 1.6 Authorized Representative

Any action required of permitted to be taken and any document required or permitted to be executed under this contract by the Client or the Consultant may be taken or executed by the officials specified in the SC.

### 1.7 Taxes and Duties

The Consultant, Sub-Consultant(s) and their personnel shall pay such taxes, duties, fees and other impositions may be levied under the Laws of Kenya, the amount of which is deemed to have been included in the Contract Price.

### 2.0 COMMENCEMENT, COMPLETION, MODIFICATION AND TERMINATION OF CONTRACT

### 2.1 Effectiveness of Contract

This Contract shall come into effect on the date the Contract is signed by both parties and such other later date as may be stated in the SC.

### 2.2 Commencement of Services

The Consultant shall begin carrying out services within (14) days after the effective date of the Contract or such other date as may be specified in the SC.

### 2.3 Expiration of Contract

Unless terminated earlier pursuant to Clause 2.6, this Contract shall terminate at the end of such time period, after the Effective Date, as is specified in the SC

#### 2.4 Modification

Modifications of the terms and conditions of this Contract including any modification of the scope of the Services or the Contract Price, may only be made by written agreement between the Parties

### 2.5 Force Majeure Definition

For the purpose of this Contract, "Force Majeure" means an event which is beyond the reasonable control of a party and which makes a Party's performance of its obligations under the Contract impossible or so impractical as to be considered impossible under the circumstances

### 2.5.2 No breach of Contract

The failure of a party to fulfil any of its obligations under the Contract shall not be considered to be a breach of, or default under, this Contract in so far as such inability arises from an event of Force Majeure, provided that the party affected by such an event has (a)taken all reasonable precautions, due care and reasonable alternative measures in order to carry out the terms and conditions of this contract, and (b) has informed the other Party as soon as possible about the occurrence of such an event.

#### 2.5.3 Extension of Time

Any period within which a party shall, pursuant to this Contract complete any action or task shall be extended for a period equal to the time during which such Party was unable to perform such action as a result of Force Majeure.

### 2.5.4 Payments

During the period of his inability to perform the services as a result of an event of Force Majeure, the Consultant shall be entitled to continue to be paid under the terms of this Contract, as well as to be reimbursed for additional costs reasonably and necessarily incurred by him during such period for the purposes of the services and in reactivating the Services after the end of such period.

### 2.6. Termination

### By the Client

The Client may terminate this Contract after expiry of seven (7) days' written notice of termination to the Consultant, to be given after the occurrence of any of the events specified in this Clause;

- (a) if the Consultant does not remedy a failure in the performance of his obligations under the Contract within fourteen(14) days after being notified or within any further period as the Client may have subsequently approved in writing;
- (b) if the Consultant becomes insolvent or bankrupt
- (c) if, as a result of Force Majeure, the Consultant is unable to perform a material portion of the Services within thirty (30) days; or
- (f) if the Consultant, in the judgement of the Client, has engaged in corrupt or fraudulent practices in competing for or executing the Contract.

For the purpose of this Clause:-

"corrupt practice" means the offering, giving, receiving or soliciting of any thing of value to

influence the action of a public official in the selection process or in Contract execution.

"fraudulent practice" means a misrepresentation of facts in order to influence a selection process or the execution of Contract to the detriment of the Client and includes collusive practice among consultant (prior to or after submission of proposals) designed established prices at artificial noncompetitive levels and to deprive the Client of the benefits of free and open competition.

(e) If the Client is his sole discretion decides to terminate the Contract

### 2.6.2 By the Consultant

The Consultant may terminate this Contract after sixty (60) days' written notice to the Client, such notice to be given after the occurrence of any of the following:-

- (a) if the Client fails to pay any monies due to the Consultant pursuant to this Contract and not subject to dispute pursuant to Clause 7 within sixty (60) days after receiving written notice from the Consultant that such payment is overdue; or
- (b) if, as a result of Force Majeure, the Consultant is unable to perform a material portion of the Services within thirty (30) days

### 2.6.3 Payment upon Termination

Upon termination of this Contract pursuant to Clauses 2.6.1 or 2.6.2, the Client shall make the following payments to the Consultant:

- (a) remuneration pursuant to Clause 6 for services satisfactorily performed prior to the effective date of termination
- (b) Except in the case of termination pursuant to paragraphs (a) and (b) of Clause 2.6.1, reimbursement of any reasonable costs incident to the prompt and orderly termination of the Contract.

### 3.0 OBLIGATION OF THE CONSULTANT

### 3.1 General

The Consultant shall perform the Services and carry out his obligations with all due diligence, efficiency and economy in accordance with generally accepted professional techniques and practices and shall observe sound management practices, and employ appropriate advanced technology and safe methods. The Consultant shall always act, in respect of any matter relating to this Contract or to the Services, as faithful adviser to the Client and shall at all times support and safeguard the Clients legitimate interests in any dealing with Sub-Consultants or third parties.

#### 3.2 Conflict of Interests

#### 3.2.1 Consultant

Not to Benefit From

Commissions,

Discounts

- (i) The remuneration of the Consultant pursuant to Clause 6 shall constitute the Consultant's sole remuneration in connection with this contract or the services and the Consultant shall not accept for his own benefit any trade commission, discount or similar payment in connection with activities pursuant to this Contract or to the Services or in the discharge of this obligations under the Contract and the Consultant shall use his best efforts to ensure that his personnel, any Sub-Consultant(s) and agents of either of them similarly shall not receive any such additional remuneration.
- (ii) For a period of one(1) year after expiry of the Contract, the Consultant shall not engage and shall cause his personnel as well as his sub consultant(s) and his/their personnel not to engage in the activity of a purchaser (directly or indirectly) of any assets on which he advised the Client on this contract nor shall he engage in the activity of an adviser (directly or indirectly) of potential purchasers of such assets.
- (iii) Where the Consultant as part of the Services has the responsibility of advising the Client on the procurement of goods, works or services, the Consultant will comply with any applicable procurement guidelines and shall at all times exercise such responsibility in the best interest of the Client. Any such discounts or commissions obtained by the Consultant in the exercise of such procurement shall be for the account of the Client.

# 3.2.2 Consultant And Affiliates Not to be otherwise Interested in the Project

The Consultant agrees that, during the term of this contract and one(1) year after its expiry or termination, the Consultant and his affiliates, as well as any Sub consultant and any of his affiliates shall be disqualified from providing goods, works or services other than the Services and any continuation thereof for any project resulting from or closely related to the Services.

### 3.3 Confidentiality

The Consultant, his Sub-Consultant(s) and the personnel of either of them shall not, either during the term of this contract or within one(1) year after expiration of this contract, disclose any proprietary confidential information relating to the Project, the Services, this contract or Client's business or operations without the prior written consent of the Client.

## 3.4 Insurance to Taken out by the Consultant

The Consultant (a) shall take out and maintain and shall cause any sub consultant(s) to take out and maintain, at his (or the sub consultants, as the case may be) own cost but on terms and conditions approved by the client, insurance against the risks and for the coverage, as shall be specified in the SC, and (b) at the Clients request, shall provide evidence to the Client showing that insurance has been taken out and maintained and that the current premiums have been paid.

### 4.0 CONSULTANT'S PERSONNEL & SUB-CONSULTANTS

### 4.1 Description of Personnel

The titles, agreed job descriptions, minimum qualifications and estimated periods of engagement in the carrying out of the services of the Consultant's Key Personnel and Sub-Consultants shall be approved by the Client.

# 4.2. Removal (a) and/or replacement of Personnel/ Sub-Consultant

Except as the Client may otherwise agree, no changes shall be made to the Key Personnel/Sub-Consultants. If for any reason beyond the reasonable control of the Consultant, it becomes necessary to replace any of the Key Personnel or Sub-Consultant, the Consultant shall provide a replacement of equivalent or better qualifications to the Clients approval.

- (b) If the Client finds that any of the Personnel/Sub-Consultant has;
  - (i) Committed serious misconduct or have been charged with having committed a criminal action.

(ii) The Client has reasonable cause to be dissatisfied with the performance of any of the Personnel/Sub-Consultant, and then the Consultant shall, at the Client's written request specifying the ground thereof, provide a replacement, with qualifications and experience to the Clients approval.

### 5.0 OBLIGATIONS OF THE CLIENT

### 5.1 Assistance and Exemptions

The Client shall use his best efforts to ensure that he provides the Consultant such assistance and exemptions as may be necessary for due performance of this Contract.

### 5.2 Services and Facilities

The Client shall make available to the Consultant at no extra costs, services and facilities required for proper carrying out of the Consultancy services.

### 6.0 PAYMENTS TO THE CONSULTANT

### 6.1. Lump Sum Remuneration

The Consultant's total remuneration shall not exceed the Contract Price and shall be a fixed lump sum including all staff costs, Sub consultants' costs, printing, communications, travel. Accommodation and the like and all other costs incurred by the Consultant in carrying out the services described in the Terms of Reference. Except as provided in Clause 5.2, the Contract Price may only be increased above the amounts stated in Clause 6.2 if the Parties have agreed to additional payments in accordance with Clause 2.4.

#### 6.2 Contract Price

(a) The price payable in local currency is set forth in the SC.

### 6.3 Payment for Additional Services

For the purposes of determining the remuneration due for additional services as may be agreed under Clause 2 breakdown of the Contract price is provided in the Financial Proposal.

## 6.4. Terms and Conditions of Payment

(i) Payments will be made to the account of the Consultant and according to the payment schedule stated in the Financial Proposal. Unless otherwise stated in the Proposal the first payment may be made against provision by the Consultant of a Bank Guarantee for the same amount and shall be valid for the period to be agreed by the Parties. Any other payment shall be made in accordance with the payment terms in the Financial Proposal.

- (ii) The Consultant will be paid within sixty(60) days of receipt and certification of his invoice claim by the Client, provided the services have been rendered and the invoice complies with the payment terms in the Financial Proposal.
- (iii) Late payments to the Consultant shall attract an interest at a rate of three percentage points above the prevailing Kenya Banks Reference Rate.

#### 7.0 SETTLEMENT OF DISPUTES

7.1 Amicable Settlement

The parties shall use their efforts to settle amicably all disputes arising out of or in connection with this Contract or its interpretation.

7.2 Dispute Settlement

Any dispute between the Parties as to matters arising pursuant to this Contract that cannot be settled amicably within ninety (90) days after receipt by one Party of the other party's request for such amicable settlement and final decision of a person to be agreed between the Parties. Failing agreement concur in the appointment of an Arbitrator, to be appointed by the Chairman of the Chartered Institute of Arbitrators, Kenya Branch, on the request of the applying party.

### **SPECIAL CONDITIONS OF CONTRACT**

Number of GC	Amendments of and Supplements to Clauses in the Clause General Conditions of Contract
1.1 (i)	The Consultant is
1.4	The addresses are:  Client: Attention: Telephone: Telex: Facsimile:
1.6	The Authorised Representatives are: For the Client:
2.1	The date on which this Contract shall come into effect is  Note: The date may be specified by reference to conditions of effectiveness of the Contract, such as receipt by Consultants of advance payment and by Client of Bank guarantee.
2.2.	The date for the commencement of Services is within Fourteen (14) days from the effective date of the Contract
	The Contract Period shall be weeks
3.4	The risks and coverage shall be:
	(i) Professional liability
6.2(b)	The Contract Price in Local Currency is

## SELF DECLARATION THAT THE PERSON/CONSULTANT IS NOT DEBARRED IN THE MATTER OF THE PUBLIC PROCUREMENT AND ASSET DISPOSAL ACT 2015

I, of Post Office Box being a resident of in the Republic of do hereby make a statement as follows:-
1.THAT I am the Company Secretary/ Chief Executive/Managing Director/Principal Officer/Director of
duly authorized and competent to make this statement.
<ol> <li>THAT the aforesaid Bidder, its Directors and subcontractors have not been debarred from participating in procurement proceeding under Part IV of the Act.</li> </ol>
3. THAT what is deponed to hereinabove is true to the best of my knowledge, information and belief.
(Title) (Signature)

Bidder's Official Stamp

### SELF DECLARATION THAT THE PERSON/CONSULTANT WILL NOT ENGAGE IN ANY CORRUPT OR FRAUDULENT PRACTICE I, ...... being a resident of ...... in the Republic of...... do hereby make a statement as follows:-1. THAT I am the Chief Executive/Managing Director/Principal Officer/Director of...... (insert name of the Company) who is a Bidder in respect of Tender No. ..... for .....(insert Proposal title/description) for.....(insert name of the .....(insert Proposal title/description) Procuring entity) and duly authorized and competent to make this statement. 2. THAT the aforesaid Bidder, its servants and/or agents /subcontractors will not engage in any corrupt or fraudulent practice and has not been requested to pay any inducement to any member of the Board, Management, Staff and/or employees and/or agents of.....( insert name of the Procuring entity) which is the procuring entity. 3. THAT the aforesaid Bidder, its servants and/or agents /subcontractors have not offered any inducement to any member of the Board, Management, Staff and/or employees and/or agents of .....(name of the procuring entity) 4. THAT the aforesaid Bidder will not engage /has not engaged in any corrosive practice with other bidders participating in the subject Proposal

5. THAT what is deponed to herein above is true to the best of my knowledge

...... (Title) ....... (Signature)

Bidder's Official Stamp

information and belief.